

## Message Text

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ORIGIN EA-06

INFO OCT-01 SS-14 ISO-00 EB-03 NSC-05 NSCE-00 INR-05

CIAE-00 L-01 SP-02 PRS-01 DODE-00 /038 R

DRAFTED BY EA/TB - JAKLEMSTINE:MFG

APPROVED BY EA/TB - GBROBERTS

EB/AN - MR. COBB

EB/OA - MR. STYLES

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P 261532Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY BANGKOK PRIORITY

C O N F I D E N T I A L STATE 068117

LIMDIS

E.O. 11652: GDS

TAGS: EAIR/TH

SUBJECT: CIVAIR CONSULTATIONS

REF: (A) BANGKOK 4454; (B) BANGKOK 3588; (C) STATE 30848

1. THE DEPARTMENT HAS CAREFULLY REVIEWED THE PROPOSED NEGOTIATING STRATEGY (REF B) OF OFFERING FUKUOKA-GUAM RIGHTS IN LIEU OF A TOKYO-GUAM ROUTE IN A FINAL EFFORT TO REACH SOME SETTLEMENT OR AT LEAST TO PLACE THE ONUS FOR A BREAKDOWN IN CIVAIR ON THE OBDURATE THAI NEGOTIATORS. AFTER CONSULTATIONS WITH PAA AND CAB, WE FIND THAT BOTH REMAIN ADAMANTLY OPPOSED TO ANY FURTHER EXTENSION OF THAI ROUTES AND ESPECIALLY TO THAI ENTRANCE INTO THE LUCRATIVE JAPAN-GUAM MARKET. PAN AM APPARANTLY IS PREPARED TO UNDERGO A SHARP CONTRACTION OF ITS BANGKOK MARKET RATHER THAN SEE INCREASED COMPETITION ON ITS MORE IMPORTANT PACIFIC ROUTES. ON A PURELY COMMERCIAL BASIS, WE ARE PREPARED TO ACCEPT PAA'S ASSESSMENT OF THE COST/  
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BENEFIT RATIO OF THIS POSITION AND LET THEM LIVE WITH IT.

2. THE ONLY ALTERNATIVE WOULD BE FOR THE DEPARTMENT TO PUSH THROUGH TOKYO (FUKUOKA)-GUAM AS A FALLBACK CONCESSION ON A NATIONAL INTEREST BASIS TO REACH AGREEMENT.

CONSIDERING THE THAI POLITICAL SITUATION AND THE OVERALL UNCERTAINTY AS TO OUR POSITION IN THAILAND AT THIS TIME, WE ARE DOUBTFUL THAT OUR BEING FORTHCOMING ON THE CIVAIR ISSUE WOULD GAIN ENOUGH TO COUNTERBALANCE THE DOMESTIC PROBLEMS, INCLUDING AN IRATE PAN AM, WHICH THIS COURSE OF ACTION WOULD ENTAIL. HOWEVER, BEFORE MAKING A FINAL DECISION, WE WOULD APPRECIATE THE EMBASSY'S EVALUATION AND ASSESSMENT ON WHAT (A) GRANTING TOKYO (FUKUOKA)-GUAM RIGHTS OR (B) REFUSAL TO NEGOTIATE FURTHER ROUTE CONCESSIONS WOULD HAVE ON OUR OVERALL RELATIONS WITH THAILAND AT THIS TIME.

3. IF IT IS DECIDED NOT TO CONCEDE FURTHER ROUTE RIGHTS TO THE THAI, THE QUESTION ARISES FROM A TACTICAL STANDPOINT WHETHER THE U.S. SHOULD AGREE TO NEGOTIATIONS IN EARLY APRIL (ADVISING THAI OF U.S. POSITION AT THAT TIME) OR DECLINE THE INVITATION ON GROUNDS THAT MEETING WOULD BE FRUITLESS IN LIGHT OF THAI POSITION. REQUEST EMBASSY COMMENTS ON THIS POINT ASAP. FYI. A NEW NEGOTIATING TEAM, WHOSE MEMBERSHIP WOULD BE DIFFERENT FROM THE LAST ONE, COULD HOLD TALKS IN BANGKOK APRIL 14-18. END FYI. KISSINGER

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## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIR ROUTES, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 MAR 1975  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** RowellE0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE068117  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** JAKLEMSTINE:MFG  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
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**Line Count:** 88  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN EA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** LIMDIS  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** LIMDIS  
**Reference:** 75 BANGKOK 4454, 75 BANGKOK 3588, 75 STATE 30848  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** RowellE0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 15 JUL 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <15 JUL 2003 by BoyleJA>; APPROVED <14 NOV 2003 by RowellE0>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR CONSULTATIONS  
**TAGS:** EAIR, TH, US, PANAM  
**To:** BANGKOK  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006